

# Deliverable Report

KAVA	
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Authors:	Giorgio Merlo, Floriana Vindigni, Vivien Bodereau
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### EIT Food – Making Food Innovation Happen

Knowledge & Innovation Community on Food - http://www.eitfood.eu



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EIT Food is Europe's leading agri-food innovation initiative, with the aim to create a sustainable and future-proof food sector. The initiative is made up of a consortium of key industry players, start-ups, research centres and universities from across Europe. EIT Food aims to collaborate closely with consumers to develop new knowledge and technology-based products and services that will ultimately deliver a healthier and more sustainable lifestyle for all European citizens.

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## 1. Executive Summary

This report provides information on:

- 1. an analysis of the course leaning analytics, i.e. number of participants, degree of completion and demographics. Should the actual audience of the course be different of the intended one, a justification will be provided.
- 2. the intended course target audience and learner archetypes
- 3. an analysis of the end of course surveys
- 4. the revenue generated by the course

## 2. Delivery of work

#### In WP 6 we have:

- selected the educators, tutors and peers to be engaged in the open-session weeks of the first run, with the exception of TellSpec.
- familiarized with the scopes, the activities, the organization of the moderation-facilitation phase, by on-line conferencing.
- all partners have responded and agreed to participate in the moderation/facilitation.

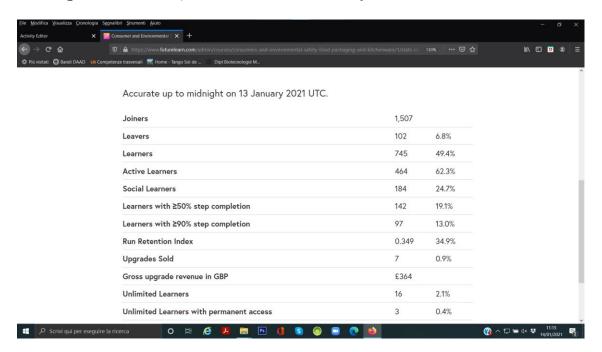
We have prepared a time-scheduled and a shared Excel file to keep track of the questions, answers, comments and problems that may progressively arise from the participants, as well as from the educators and tutors. The same file has been used to keep track of the answers and solutions adopted and to report on unresolved issues. UniTO has played a coordination role also in this phase.

We report the following results (some example provided in the Annexes):

- We have seen lots of comments from the learners, all positive or neutral, some highly competent (Annex 1)
- We have not seen polemics, personal attacks, extreme positions been expressed.
- We have seen a good level of participation. Some comment turned out to be quite thoughtful and competent, giving the impression that some learners are highly educated and well informed (Annex 2)
- We have seen some comment reporting minor errors of misfunctions. These have been immediately corrected.

<u>In WP 7 we have</u> collected all the data (metrics, demographics...) at the end of the course through the FutureLearn Stat section, updated as January 7<sup>th</sup>, 2020 (Annex 3)

Participants. As January 14th, 2021 We have 1507 joiners and 745 learner, as follows:

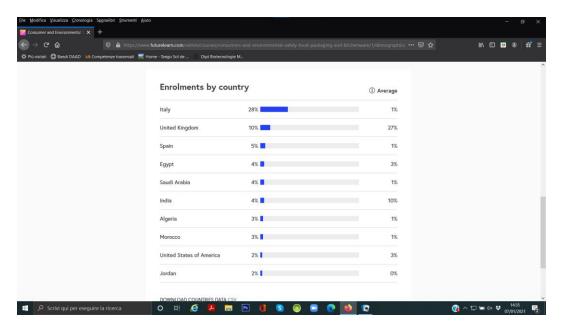


In our proposal we foresaw to have 1500 participants, and in fact we had a good number of joiners, of which however only 745 can be classified as learners. This is a partial success, although we were indeed expecting more. To justify this, we note that:

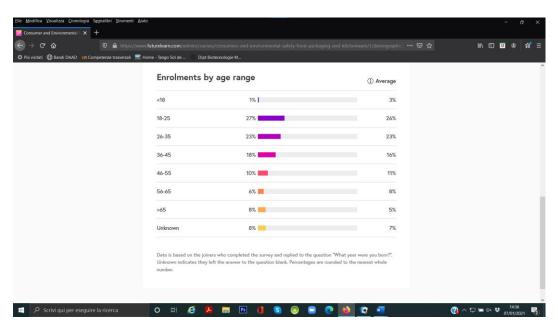
- 1. this course has been built by partners in different EU countries. The COVID restrictions led to delays in the course development, and the start date had to be slightly postponed. The course ran for a shorter period of time than anticipated.
- 2. there is small number of learners from Spain and Poland, while many are from Italy ad UK (see demographic data below). Perhaps their dissemination activity was not sufficiently intense or effective and needs to be improved.
- 3. we found it difficult to reach the generic audience. We have contacted EuroCoop, Coop Italia, and a number of consumers' associations and interest groups, twice over a period of 4 months. From these we had few or no responses.
- 4. The course is now included in EIT Food online course portfolio and will be re-run with no additional costs.

From the week-by-week table (Annex 3) we see that most leavers have left the Course between the first and second week while most of those participating in the second week remained until the end.

**Demographics of Participants** (Annex 4) We observe a massive participation from Italy and UK, but very minimal from Poland and Spain. The dissemination in these two partner Countries needs to be improved.



We observe a good participation of learners aged 18-35, this may reflect a high percentage of students and young professionals, likely to be more sensitive to the presented issues.



### **The Target Audience**

*Main target:* anyone interested in potential health risks derived from food packaging and kitchenware, and in particular from chemicals migrating from packaging into food/drinks. It is directed to consumers that pay attention to chemicals we are exposed to and health trends

that are of increasing concern, such as endocrine disturbances. Categories most interested are likely to be homeworkers, pregnant women, parents with children, health care workers.

### Secondary target

**A.** personnel working for food production industry, interested in the potential risks associated to migration from food packages, but also interested in innovative and chemically inert, eco-friendly alternatives to substitute petrol-based materials.

**B.** students that are deciding their future field of interest, interested in the links between human activities, global health and environmental protection

**C.** The research community, such as epidemiologists, endocrinologists and pediatricians interested in developing networks for the exchange of information between active groups and third parties.

It appears that our main target has been a mix between a general public and university students (Main Target + Secondary Target B) This is based on the intense dissemination activity done by UniTO internally and is evidenced by the comments that we saw during the first run. We have the feeling that we did not have many learners from "personnel working for the industry. We need to improve our ways to disseminate to the "general public" and the food industry workers, pushing more on the UniTO social channels and on the Press Release.

**The Archetypes of the learners.** The statistics indicate the following composition of archetypes: Advancers 31%, Vitalizers 20%, Explorers 13%, Flourishers 8%, Hobbyists 6.5%, Preparers 3%

The majority (31%) are **Advancers**: they aim to increase their knowledge on innovative aspects (technicians, managers, biologists, biotechnologists, engineers interested in novel materials, novel methods and tests) or to be updated on scientific results on food and health (politicians, journalists, clinicians, nutritionists, teachers and educators..); they want to expand their knowledge on EDC, their potential impact on health and environment, the regulations, for professional as well as for social reasons.

A large fraction (20%) are **Vitalizers**: they love learning and do it as hobby. They occupy themselves in life-long learning about everything that might be of personal interest. They see learning as an enjoyable and rewarding activity and they feel that learning is a constructive way to spend time and keep mentally active.

A good fraction (13%) are **Explorers**: they want to have information and knowledge before making decisions. They might be looking at improved life balance, to improve their working status or specialize in a specific area. This is an important category, as they are likely to benefit from this course in their everyday decision making, with awareness.

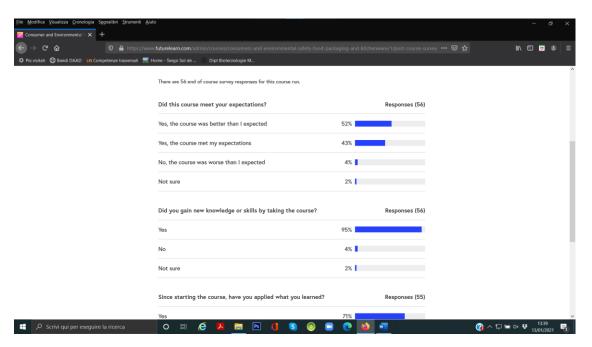
<u>Some (8%) are **Fluorishers**</u>: they want to know more on aspects such as health and wellbeing, including which food/drink container to use and how to use them. They are happy to spread the knowledge they have acquired to others. They are likely to benefit from this course and to invite others to join, in future runs.

<u>Few (3%) are **Preparers**</u>: mainly high-level students or career beginners, wishing to collect competence to increase their possibility to find certain jobs, in the agricultural, chemistry, biotechnology and nutritional business.

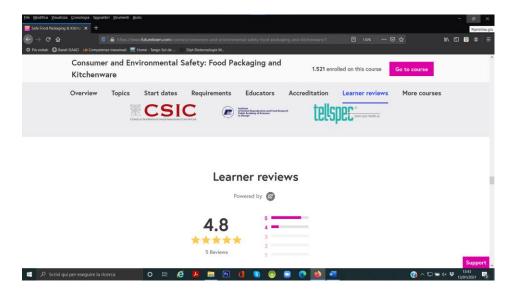
We predicted to be able to target Advancers and Flourishers, and indeed these two categories well represented. However, we also predicted to be able to target more Fixers, that are instead

very few, and by contrast we see the presence of several Vitalizers and Explorers, that we did not expect. Perhaps the Fixers depend less, or search less for, on-line courses in the form of MOOC, and instead tend to get their knowledge directly from articles, books or links, on their own. Or perhaps look for more technical-specialistic courses, while we planned to be public-oriented targeting a generic public. Having reached Vitalizers and Fixers is a sign that we have worked in the right direction, with the right style and depth.

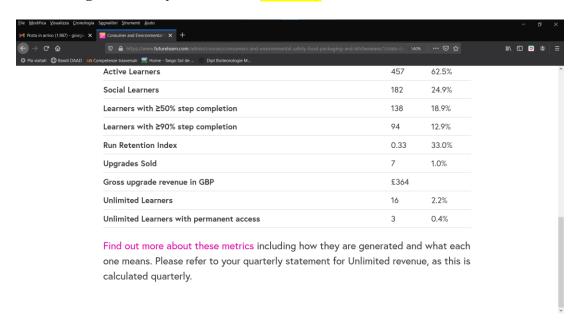
**Course Survey Response**. There are 39 end-of-course survey responses for this first course run. Here we report two multiple choice questions, the others are in Annex 5. The comments are vastly positive. 95% of learners (N=56 responders) declared to have gained knowledge and skills with this course



From the learners' review on the landing page, the score is 4.8 but from only 5 posts.



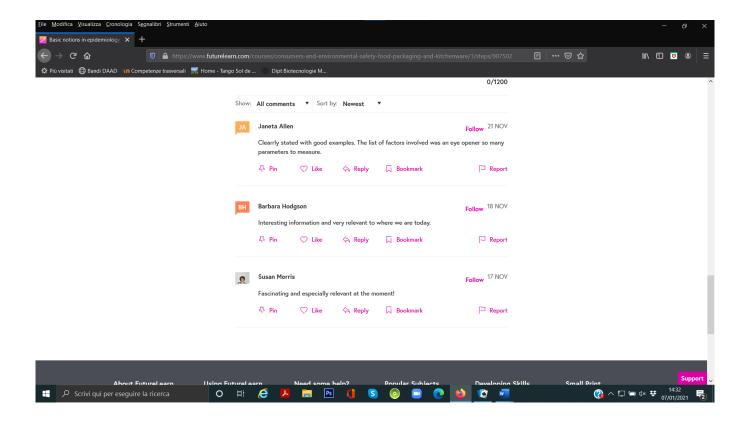
## **Revenues generated by the Course (Annex 3)**



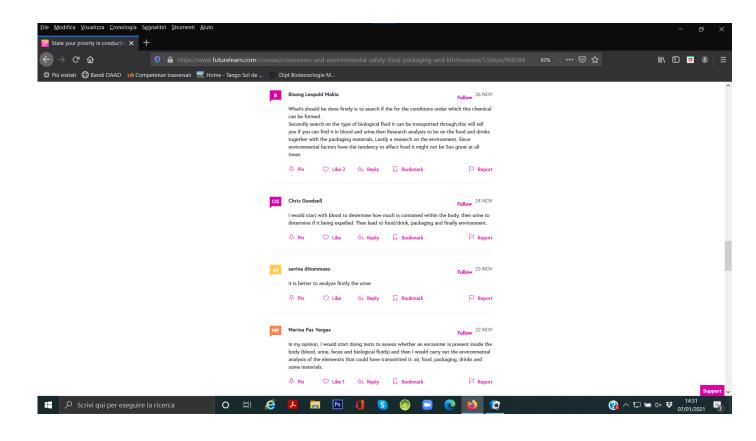
## 3. Annexes

- 1. Examples of positive comments during 1st run
- 2. Examples of active and competent comment during 1st run
- 3. Measures, Totals and week-by-week data, from STATS of FutureLearn
- 4. Demographics of participants
- 5. End of course survey
- 6. Comments posted on Class Central
- 7. Final Run Overview

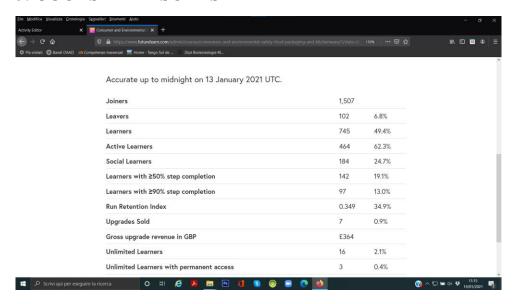
## 1. EXAMPLES OF POSITIVE COMMENTS



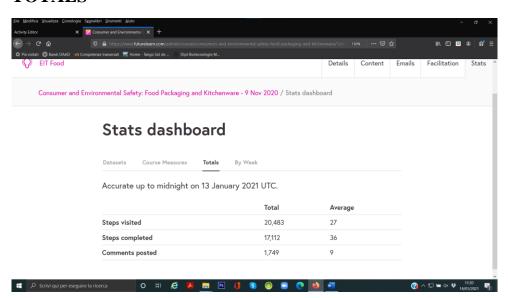
## 2. EXAMPLES of ACTIVE and COMPETENT COMMENTS



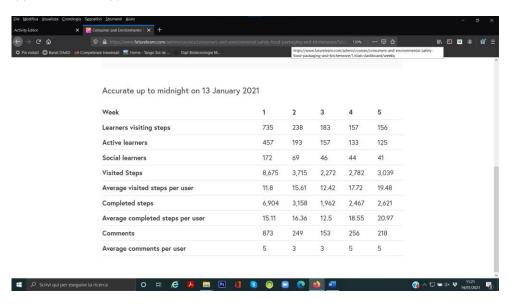
## 3. COURSE MEASURES



## **TOTALS**

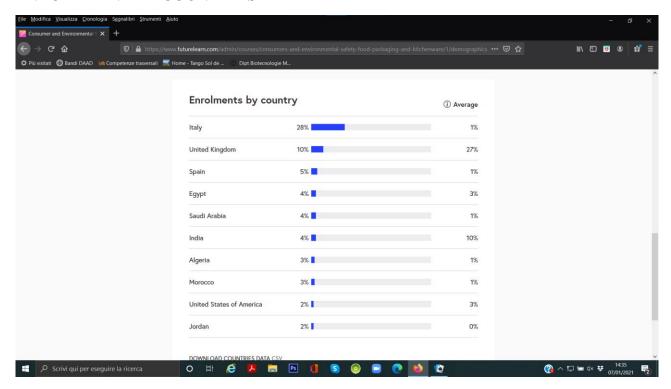


## WEEK BY WEEK

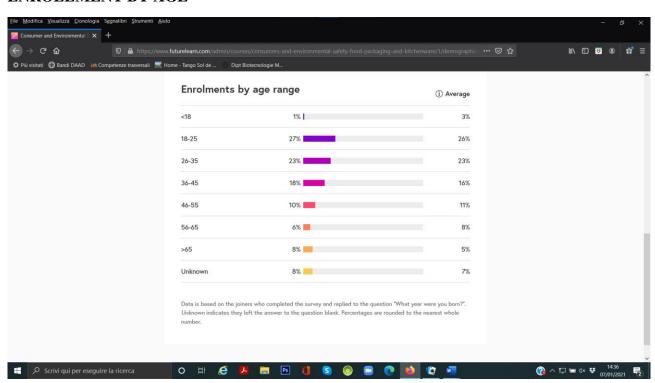


## 4. DEMOGRAPHICS of PARTICIPANTS

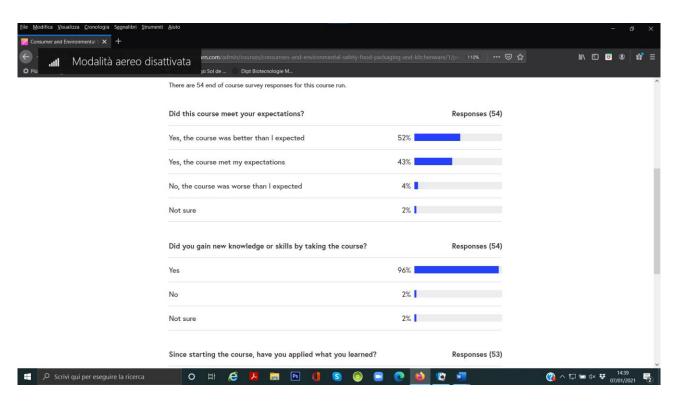
### **ENROLLMENT BY COUNTRIES**

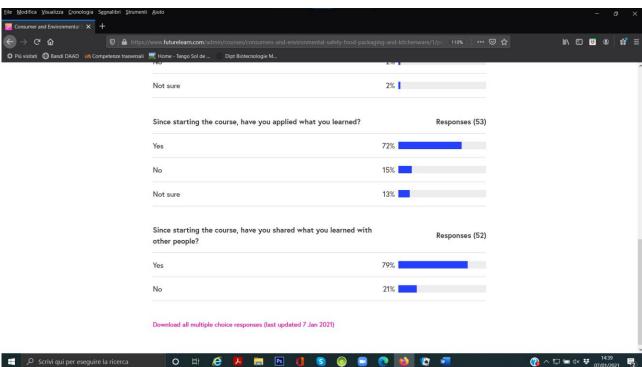


### **ENROLLMENT BY AGE**

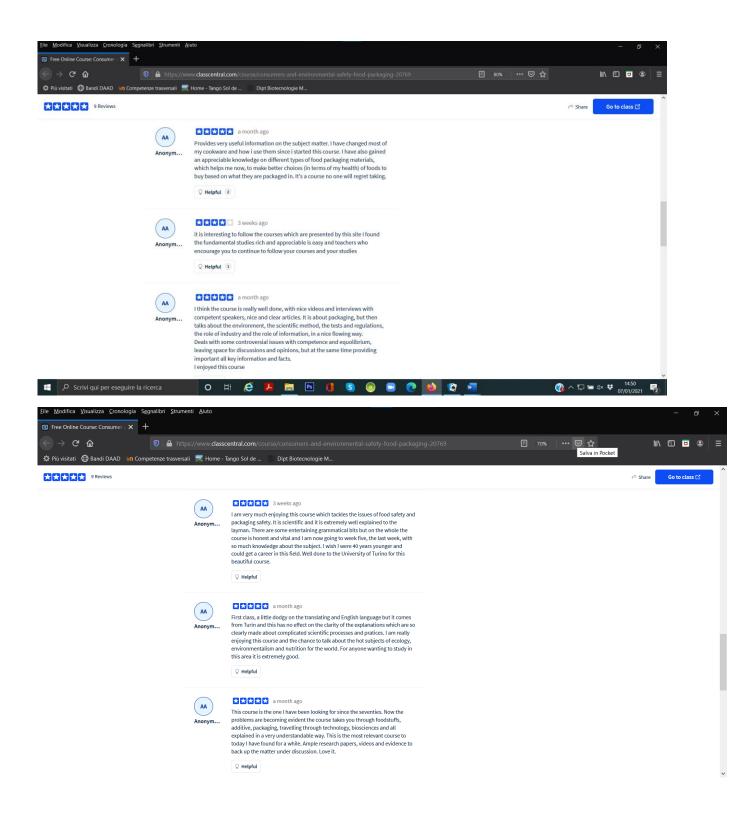


## **5. END OF COURSE QUESTIONS**





## 6. COMMENTS FROM CLASS CENTRAL



1,505 3 43,902 33.5% ① Upgrades Sold ③ Fully Completed, Unlimited Visits ② Enrolments % Activated Social Enrolments 1,035 547 0.9% 88.2% £301.60 ? Completion Rate ? New Learners ? Activated Learners ? % Positive Feedback ? Gross Revenue What are my run details? Runs Overview Run Details Consumer and Environmental Safety: Food Packaging and Kitchenware Short Title Run Nu... Starts Date Enrolments Fully Comple... % Activated % Upgraded ... % Activated ... Short Title Run: 1 2020-11-09 1,505 3.0% 33.5% Subtitle Consumer and E... 36.3% 2020-11-09 Starts Date 2021-01-31 **Ends Date** Totals 1,505 36.3% 3.0% 33.5% Run Business Model UpgradedAccess First Category nature\_and\_environment Second Category science\_engineering\_and\_maths If no run is selected, these details are for the last run of the course How are learners moving through my run? Visits Funnel 1,505 0.0m 0.0m 0.0m 743 0.0m **547** 72.4% 217 0.0m **157** 133 115 0.0m Visited min 2 steps Visited 25% Visited 50% Fully Completed Visited min 1 step How are my steps performing? Visitors and % of visitors commenting per week title Learners Who Visited Each Step 700 Food packaging, its mate... 600 Food Packaging, Compo.. 70% 500 60% Migrating chemicals: is th... Visitor Count 50% Migrating chemicals: is th... 3,663 40% 300 Biotests their use in rese... 30% 200 20% Innovations that improve t... 100 10% Consumers, Science, He.. % Commented Visitor Count Week title is the name of a group of steps released together Who are my learners? **Enrolments by Country Enrolments by Country** Country Name Enrolments Fully Completed, Unlimited Upgraded 397 0 Italy 140 United Kingdom 82 unknown Iceland Spain 62 Egypt 60 Saudi Arabia 59 India Algeria 47 United 45 Morocco 32 United States of America 31 Jordan Kazakhstan 23 Australia North Nigeria 20 19 Iraq Atlantic 19 Poland Ocean 18 Tunisia Afghanistan Germany 17 16 Malaysia Pakistan Turkey 15 15 Pakistan 15 Netherlands Mauritania Niger United Arab Emirates 15 Arabian Chad 14 Lebanon Sea 12 Switzerland 12 France Maldives 10 Indonesia Democratic Republic of 9 Belgium the Congo South Africa Tanzania Canada 9 Sudan © Mapbox © OpenStreetMap Ukraine 8 Enrolment country is defined by the country the users IP address is from China **Enrolments by Employment Status** Enrolments by Gender Enrolments by Age Group % of Total Survey Respondents % of Total Survey Respondents % of Total Survey Respondents Working Full Time 28.6% <18 0.8% female 69.8% Self Employed 15.0% 18-25 28.8% Full Time Student 13.5% 90 26-35 36-45 25.0% Looking For Work 12.8% 19.7% male 29.5% Working Part Time 9.0% 96 46-55

Not Working

Unemployed

January 2017.

(Total Responde

8.3%

7.5%

Note: The results include only runs which have started post 01

10.6%

6.8%

56-65

65+

(Total Responde

nonbinary

(Total Responde

0.7%